



July 21, 2023

The Honorable Joe Biden
President of the United States
The White House
1600 Pennsylvania Avenue
Washington, D.C. 20500

Dear Mr. President,

The ACMA (American Catalog Mailers Association) represents catalog, e-commerce and direct marketing companies across the country. ACMA is very concerned about the prospect of a strike by the International Brotherhood of Teamsters in its negotiations for a new labor contract with the United Parcel Service. UPS delivers the majority of packages sent by our members and is an important part of America's retail landscape. Given the punishing impact of a strike on American families and the U.S. economy, we ask your Administration to intercede and provide the support necessary to help the parties reach a new agreement by the August 1st deadline.

UPS-delivered packages include all kinds of products, as well as medications for senior citizens and others, cancer screening tests, baby formula, and other supplies needed to keep thousands of small businesses running. There is no available capacity to make up for a UPS strike. UPS's competitors, such as FedEx and the U.S. Postal Service, do not have the ability to absorb the 20 million packages the UPS delivers per day. Such a strike will result in significant delays across the country and lead to price increases, causing significant and lasting harm for the small businesses and online/catalog/direct retailers the ACMA represents as well as inflationary pressure ultimately reflected in consumer prices.

Thank you in advance for helping resolve this urgent and potentially catastrophic situation.

Sincerely,

A handwritten signature in black ink that reads "Hamilton Davison".

Hamilton Davison
President & CEO